



AlphaPoint

Company Overview

2025

AlphaPoint

Integrity

Security-first strategy, accountability, transparency, and reliability

Empowerment

Team learning, customer self-sufficiency, and community building

Innovation

Value creation, build/break/learn mindset, simple yet powerful solutions

Execution

Priority-focused, testing and quality assurance, responsive to input



12 Years of Success

Founded in 2013, we've always believed that Bitcoin and **digital assets** would revolutionize finance similarly to how the internet transformed communications. We take pride in remaining at the forefront of this innovation.



Stable, Scalable & Secure



Insured and audited incorporating industry-leading **security standards**, AlphaPoint is a trusted provider built to scale with your business. We have achieved the **SOC 2*** certification, demonstrating our commitment to security.

* SOC 1 Type 2 and SOC 2 Type 2 reports



Wall Street Experience

Our company is composed of **experienced fintech innovators** who are driven to solve the most pressing challenges facing our industry and committed to **furthering development** and implementation of new technologies.



Regulator Approved



Our technology is in use by exchanges overseen by **dozens of regulators** worldwide, including customers operating under: US FinCEN, Canadian CSA, Peruvian SBS, UK FCA, Philippines CEZA, Thai SEC and many others.



Reputable Advisors

We're guided by **leaders, innovators and investors** with expertise in areas like quantitative trading, machine learning, fixed income trading and settlement, capital markets and leveraged credit transactions, data transparency and FX derivatives.



Award Winning

Since 2020, AlphaPoint has twice been named to the **Inc. 5000** list, included on CB Insights Blockchain 50 list, named **'Best DLT Provider'** by Waters Technology, and was most recently recognized by **The Financial Times** as One of America's Fastest Growing Companies 2024.

Full Stack Solutions

Scaling Growth Through Tech

Engine of Exchange

Throughout every touchpoint in the digital asset and cryptocurrency trading and investment workflow, AlphaPoint technology and software enable clients to develop revenue streams from **new asset classes, maximize liquidity**, and transact business in the most efficient way possible.

▶ Launch Now



Exchange Operators



STO Platforms



Brokerages



Liquidity Providers



OTC Desks



Crypto Banking



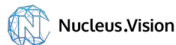
Global Presence: Operating Worldwide

AlphaPoint	
150+	Global Customers Powered
9m+	Accounts Supported
\$1t+	Traded on Platform
\$5b+	Monthly Transaction Volume
100m+	Trades Enabled Annually



Client Portfolio

Powering Markets



* Companies listed represent both past & present customers

12 Years of Enabling Access to Digital Assets

Creating Marketplaces

First customer Bitt.com launches in the Caribbean. AlphaPoint now offers two products: the AlphaPoint Exchange (APEX) platform, which can process nearly 1M transactions per second, and the AlphaPoint Exchange Remarketer, which connects exchanges for liquidity.

Financing Growth

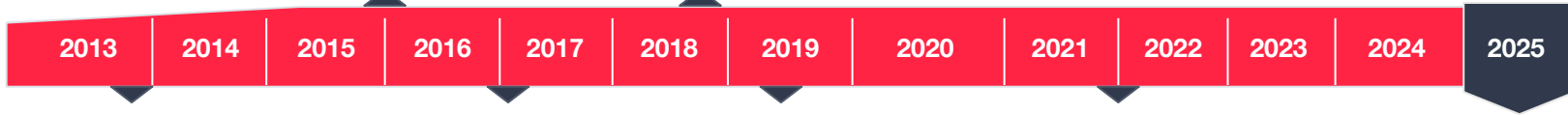
In June 2018, AlphaPoint successfully raised \$15 million through Mike Novogratz's Galaxy Digital Ventures LLC in a Series A round, which was followed by an additional \$5M elsewhere to bring year-end total to \$23.5M.



Award-Winning

AlphaPoint appeared on **Financial Times 2024 "Fastest Growing Companies"** list as the highest ranked NY-based blockchain company.

AlphaPoint is named to the **2024 Inc. 5000** list, a recognition underscoring our sustained growth and success.



2013 Founded

Innovative fintech entrepreneurs founded AlphaPoint as a technology provider enabling exchange operators to launch digital asset exchanges and marketplaces, powering our first customers to operate a digital asset exchange, remittance channel, and merchant-processing gateway.

2016 Pioneering Tokenization

Expanded technology offering with addition of asset issuance and custody solution for digital asset distributions, consisting of an asset issuance and custody toolkit to enable the creation of new tokens.

2018 Prioritizing Security

Overhauled critical exchange infrastructure security features and accepting invite to join the CryptoCurrency Certification Consortium (C4) steering committee, solidifying commitment to industry best-practices.

2021 Chivo El Salvador

Provided the software infrastructure to power Chivo, El Salvador's first bitcoin wallet and the integration to its entire financial ecosystem as a means for financial inclusion.

2024 Innovating Solutions

The Wenia Card, a Mastercard offering for Bancolombia Group's exchange, is powered by AlphaPoint's advanced infrastructure.

Additionally, Spot Margin Trading Solution rolls out for clients world wide.

Best In Class

Award Winning Tech



BEST USE OF BLOCKCHAIN TECHNOLOGY



CryptoCurrency Certification Consortium
Steering Committee

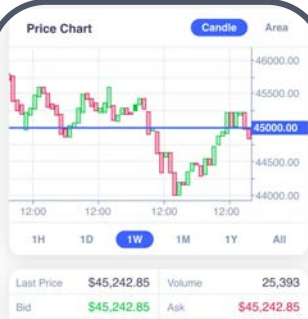


FORRESTER®



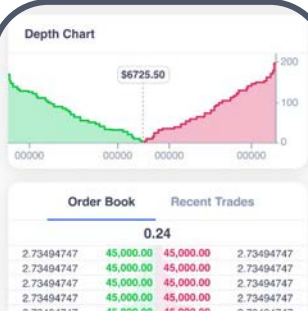
Suite of Business Services

AlphaPoint is a **global financial technology** company providing **digital asset infrastructure** to power the next generation of exchanges, brokerages, payment networks, and banking.



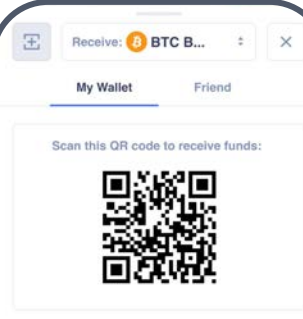
DIGITAL ASSET EXCHANGE

Launch enterprise-grade crypto exchanges rapidly with our full stack exchange software and infrastructure



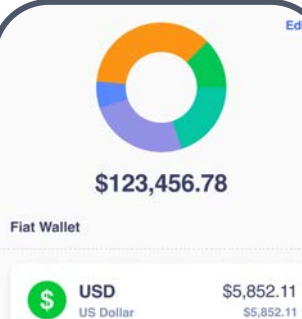
LIQUIDITY SOLUTIONS

Provide deep liquidity on day one with our automated market-making software and managed liquidity options




PAYMENT SOLUTIONS

Accept, manage and settle crypto debit cards across blockchains and geographies instantly



WALLET SOLUTIONS

Securely manage hundreds of tokens with our enterprise digital asset wallet and custody software

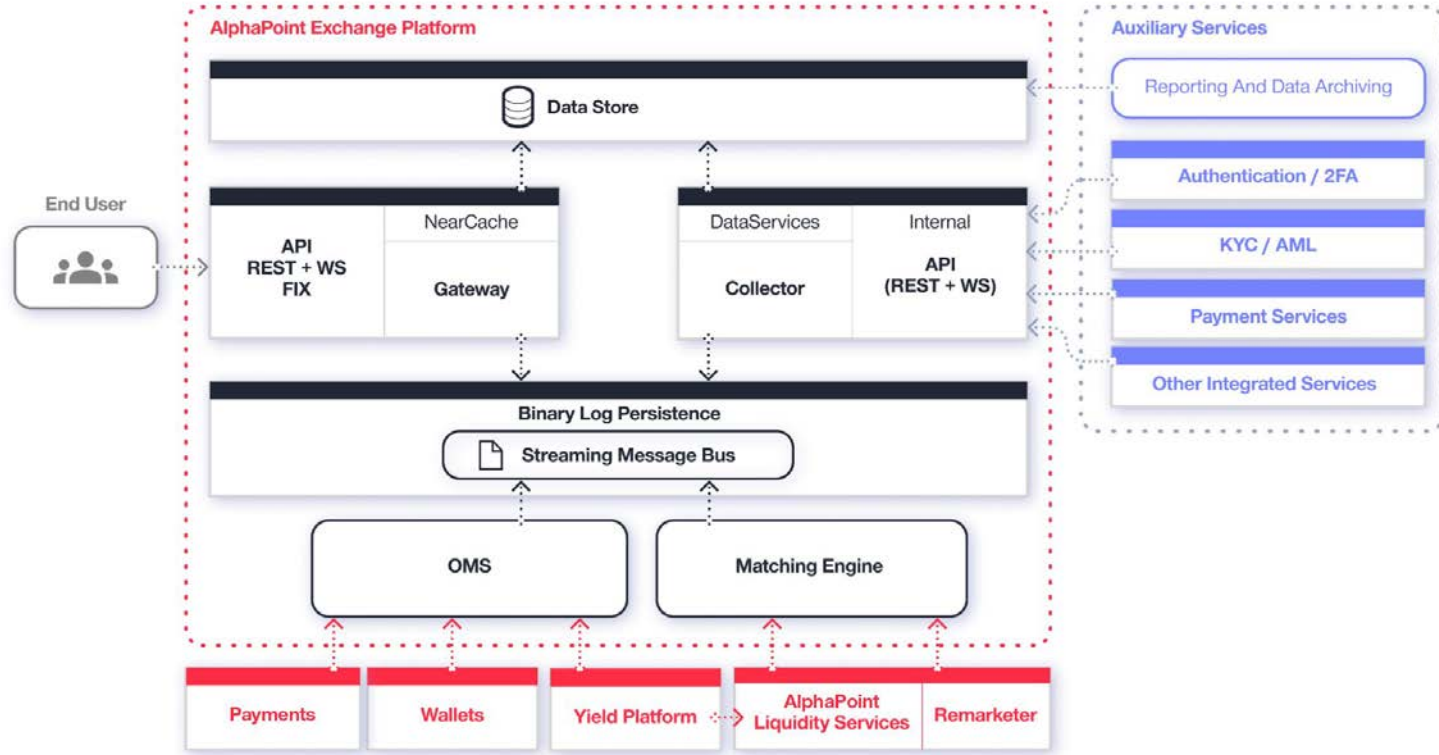


YIELD PLATFORM

Offer end-users the ability to earn return on their assets through lending and staking capabilities

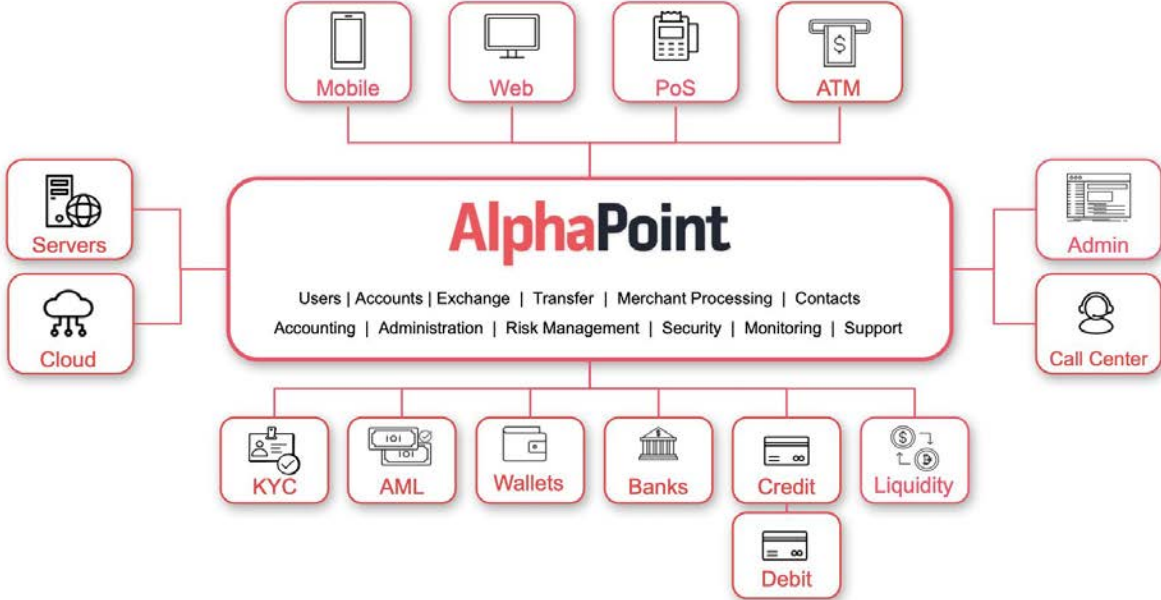
Core Systems Components

Platform Architecture



Integrative System Architecture

AlphaPoint's core marketplace platform **seamlessly integrates services** for a tailored solution that meets the specific needs and objectives of each client.



Buy Vs. Build

White Label Advantage

Strategy Checklist

- 1 Go-to-Market
- 2 Price
- 3 Maintenance
- 4 Expertise
- 5 Security
- 6 Features
- 7 Scalability
- 8 Customer Service
- 9 Business Network
- 10 Reputation



> 11 Years
Industry
Experience

AlphaPoint

- ✓ Fast
- ✓ Economical
- ✓ Simple
- ✓ Experienced
- ✓ Tested
- ✓ Full
- ✓ Expansive
- ✓ High-Touch
- ✓ Extensive
- ✓ Renowned

Internal Build

- ✗ Slow
- ✗ Expensive
- ✗ Complex
- ✗ Beginner
- ✗ Untested
- ✗ Few
- ✗ Limited
- ✗ Non-existent
- ✗ Finite
- ✗ Unknown



AlphaPoint Products
Digital Asset Exchange

Digital Asset Exchange: Product Overview

Leverage the **AlphaPoint Digital Asset Exchange Solution** to launch your own crypto trading marketplace

01

Platform

- Nearly 1M TPS matching engine performance
- Individual gateway management of over 10k simultaneous users
- Single Order Management System handles up to 5M accounts
- Over 500 API endpoints, each with individual permissions

02

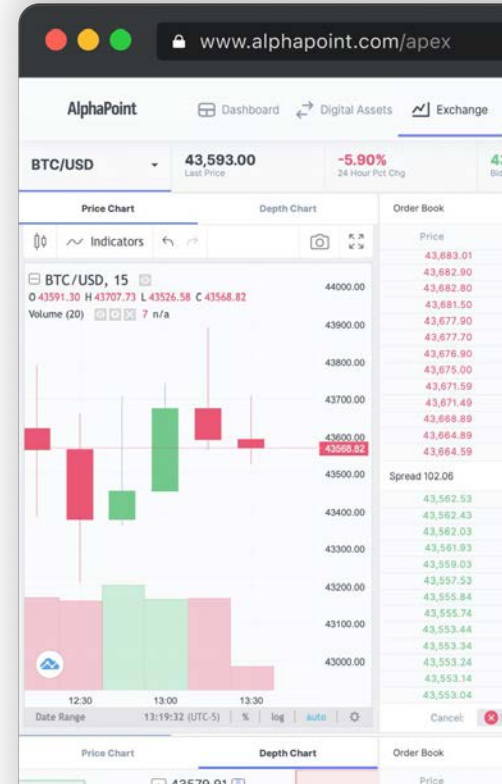
Onboarding

- Dedicated Deployment Team
- Client Environment Setup
- Technical & Functional Training
- Comprehensive Client Configuration
- Handover Validation

03

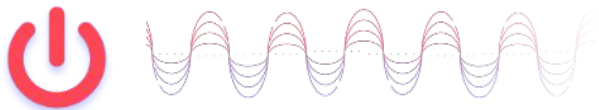
Service Desk

- Dedicated Account Manager
- Production State Support
- Service Monitoring & Maintenance
- Incident Management
- Issue Resolution
- Upgrade Assistance



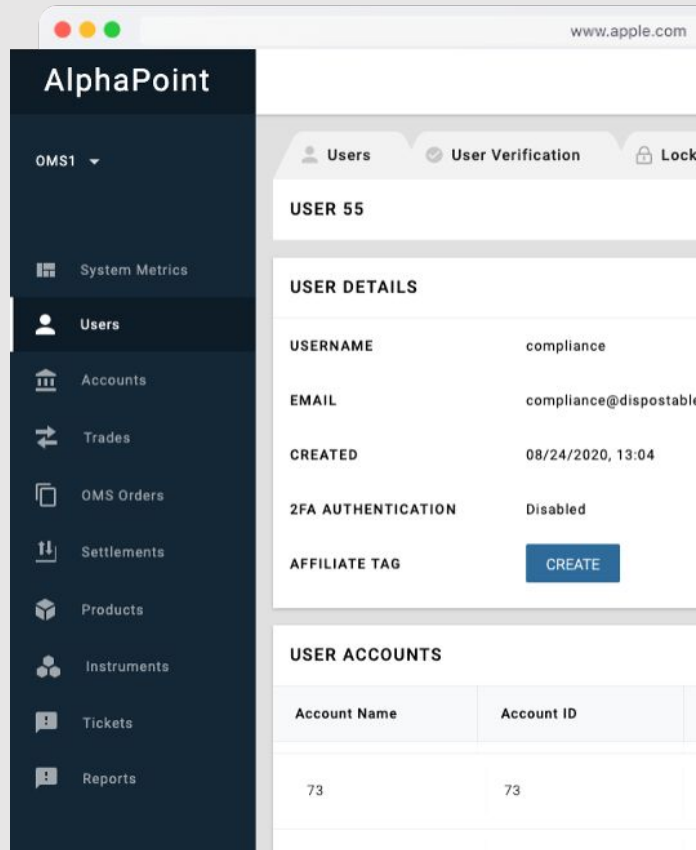
Admin Panel

Digital Asset Exchange



All key **exchange operator functions** are housed through a single, web-based administrative dashboard.

- AlphaPoint exchange clients are self-sufficient in the creation of users, accounts, products, instruments, fee schedules, verification levels, ticket processing, reports, etc.
- Beautiful UI and workflows enable system administrators and employees to accomplish day-to-day operations in an intuitive and efficient manner
- Robust rights & permissioning down to a granular level ensures only the appropriate actions are taken by designated personnel



Digital Asset Exchange: P2P Spot Exchange

Our most **proven and popular** product offering

01

Exchange Platform

- Launch at a fraction of the cost in time and resources
- Execute your go-to-market strategy swiftly with minimal effort
- API-driven, scalable, and highly customizable
- UI/UX source code made available

02

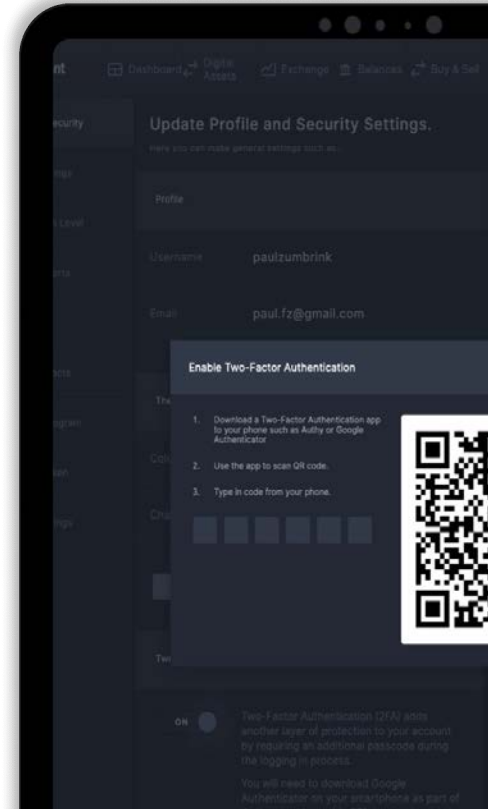
APEX Features

- Liquidity guaranteed at launch
- Interest-bearing accounts
- Brokerage capabilities
- Layered architecture
- Risk management capabilities including real-time error checking
- WebSocket, REST + FIX APIs

03

APEX Integrations

- Payment Processor
- Banking
- Coin client
- KYC/AML
- Wallets - both native and third-party providers
- 2FA/OAuth
- Liquidity sourced from external exchanges, e.g. Binance
- Market makers



Digital Asset Exchange: Brokerage Software

Configure APEX to operate as a **licensed broker dealer** in compliance with local regulatory requirements.

01

Operator Liquidity

- Leverage multiple liquidity sources
- Market Maker connections
- Competitive pricing and deep books

02

Execution Management

- Limit order matching to specified internal and market maker accounts
- Compliance with regulatory requirements

03

2ND Level Orderbook

- Advanced order types available
- Resting orders such as limit, stop limit, trailing stop limit and attributes such as fill or kill (FOK) and immediate or cancel (IOC)



eOTC Trading Platform

Digital Asset Exchange

Enable your **Institutional and HNWI clients** to execute large block trades.



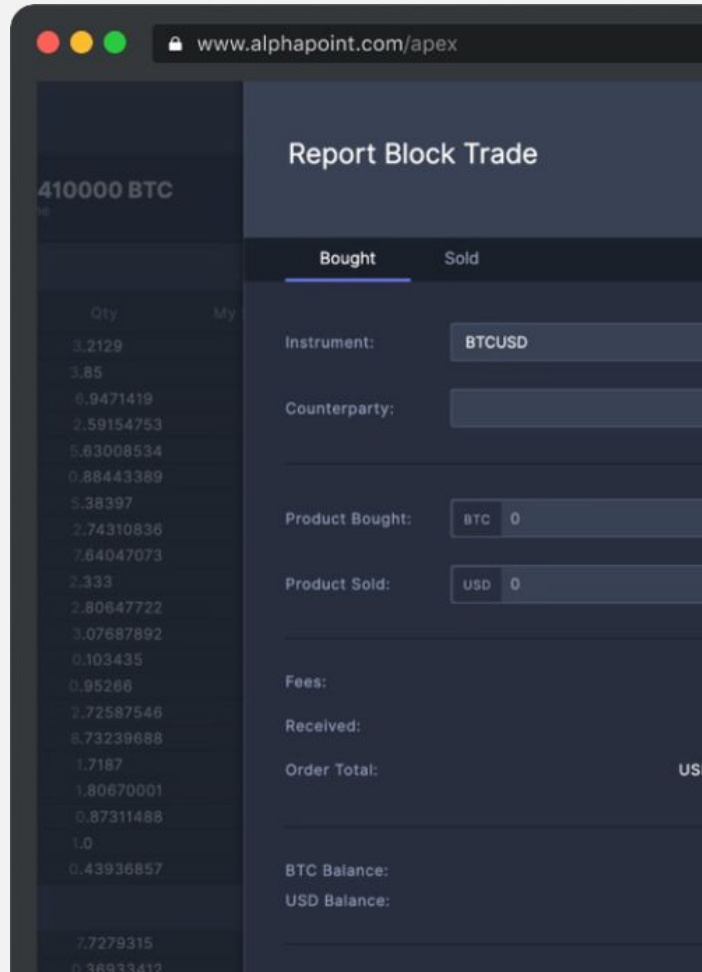
Institutional Grade

- Trade off-market on hundreds of F2C and C2C instruments
- Offer custom pricing in real-time and process large orders for clients without market slippage
- Enable customers to trade on credit without a need to deposit funds in advance



Back-Office Simplicity

- Connected front-office trades with back-office trade reporting to ensure regulatory compliance and efficient operations
- Manage settlement with an intuitive interface, and record pre-arranged trades as paired orders with AlphaPoint's trade reporting



APEX Mobile: White-Label Customizable Mobile App

APEX Mobile App is here to accommodate any digital asset need — from crypto exchanges to digital wallets, our infrastructure is flexible enough for any use case.

- **Fully customizable branding and UI** — Make our infrastructure uniquely your own with custom branding, colors, logos and UX.
- **Multi-platform support** — Built for both iOS and Android, our product works seamlessly across mobile devices.
- **Scales rapidly** — Our infrastructure can expand quickly to support up to millions of users and a wide variety of devices without slowdown.
- **Built for Security** — Our infrastructure is designed with security in mind including encryption, multi-factor authentication and more.



Spot Margin Trading

Attracts more sophisticated traders

Spot Margin Solution **magnifies trading volume** on-platform and **amplifies revenue** generated via increased trading volumes and liquidation fees.

- **Customizable Leverage:** Tailor leverage settings to meet trader demands
- **Robust Risk Management:** Integrated safeguards to manage and mitigate risk
- **Risk Level Metric (0–100):** A transparent risk monitoring tool for proactive decision-making
- **Seamless Integration:** Unified with spot trading for enhanced liquidity and performance
- **Collateral-Based Trading:** Enable traders to maximize capital efficiency and execute advanced strategies like short selling





AlphaPoint Products

Liquidity Solutions

Liquidity Solutions

Available at Launch



Add liquidity to your exchange and **increase the depth of your order book**, while providing **new sources of revenue** for your business.

- Real-time best pricing and execution
- Automated market making
- Reduced market risk
- Multi-currency conversion
- Manage spreads and markups



We've partnered with a **global network** of exchanges and OTC desks in order to provide our clients with access to **deep liquidity**.

- Gain access to new liquidity products
- Enable expanded buying power
- Yield interest-bearing accounts





AlphaPoint Products

Wallet Solutions

Wallet Solutions

Custody Infrastructure



Hosted Wallets

- Support for hundreds of coins and coin pairings (ERC-20, BEP-20, and more)
- Fluid deposit/ withdrawal of all coins



Hardware Wallets

- Redundant deposit tracker and alerting
- Fully offline operator-controlled transfer to hot wallet
- Omnibus configuration lowers cost and increases privacy



Core Coins & Protocols

AlphaPoint supports a **growing number of coins** through a single platform.



Third-party Integrations

Can be used with or without our **Capital Controls** technology.



Multi-Sig Provider



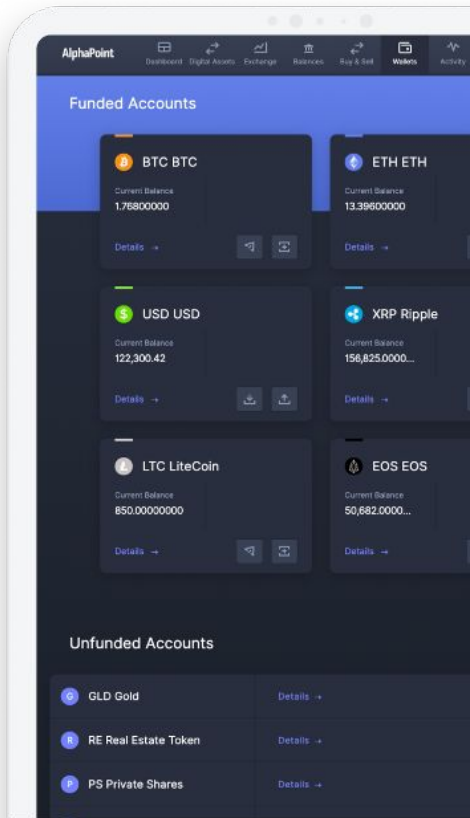
Cold Storage Provider



Cold Storage Provider



Multi-Sig Provider

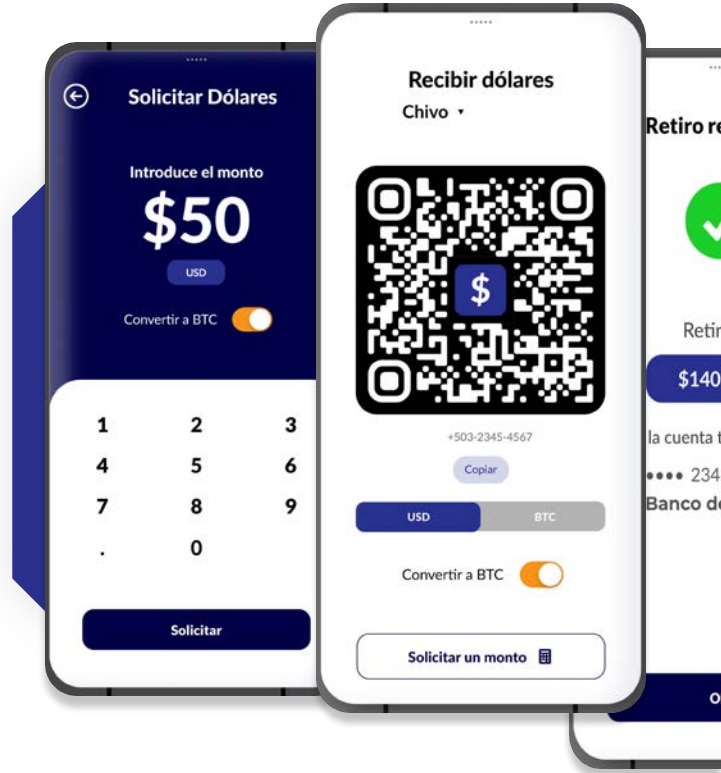


Chivo Wallet

Mobile Wallet



- AlphaPoint provides the backend services that power El Salvador's Chivo wallet and integrate the nation's Bitcoin ecosystem
- Tested capability of 15,000 internal transfers per second
- 5M current users, with support to onboard up to 2,400 new registered users per minute
- AlphaPoint developed the individual, merchant and point of sale mobile applications leveraging our institutional-grade backend infrastructure



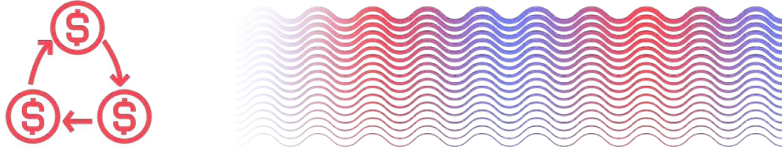


AlphaPoint Products

Yield Platform

Lending & Staking

Yield Platform



Enable customers to offer **interest, lending, and staking** to end users.

- Front end interface marketing feature & opt-in functionality
- Back end management of borrowers/lenders, payouts, audit trail, rates/return
- Manual or automated rates & payouts
- Integration with AlphaPoint Liquidity Solution for automation
- Asset / liability accounts for tracking and reconciliation

The screenshot displays a dark-themed interface with two main sections: 'Balances' and 'Interest Payments'.

Balances Table:

Product	Total Balance	Market Price
USD US Dollar Details→	16.79 USD	16.79 USD
EUR Euro Dollar Details→	0.00 EUR	0.00 USD
CAD Canadian Dollar Details→	0.00 CAD	0.00 USD
BTC Bitcoin Details→	0.00000000 BTC	0.00 USD
ETH Ethereum Details→	0.00000000 ETH	0.00 USD
Total Value:	16.79 USD	

Interest Payments Table:

Product: All | Date range: MM/DD/YYYY to MM/DD/YYYY

Product	Date
Earned USD	8/16:16
Earned USD	8/15:15

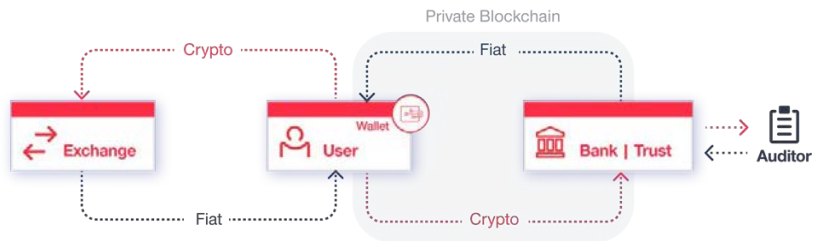


AlphaPoint Products

RWA Solution

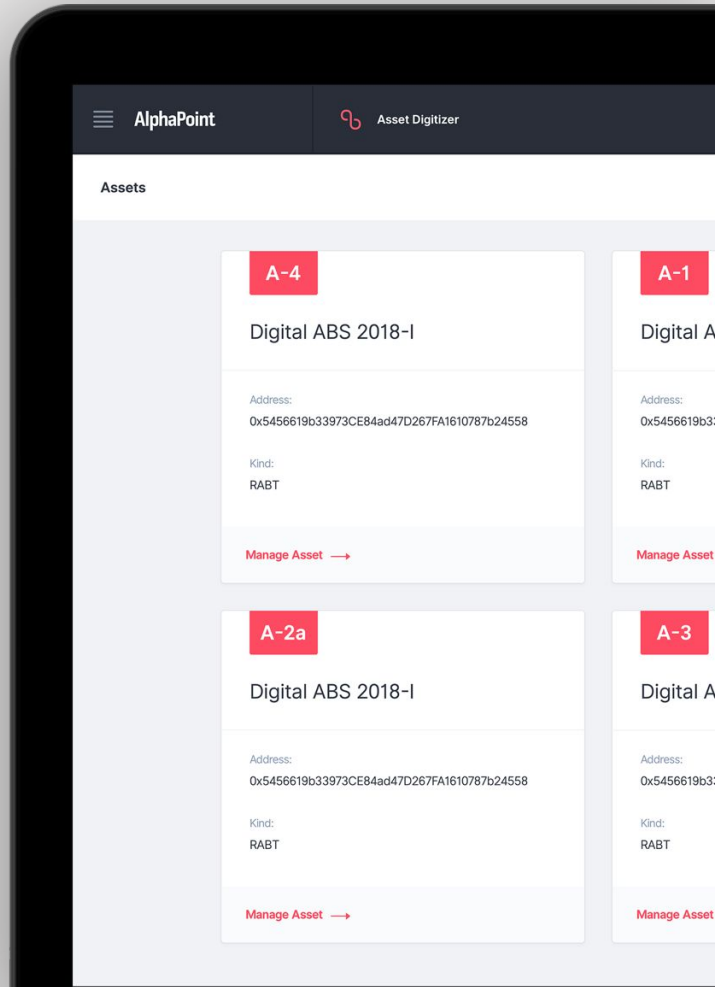
Tokenize Assets

RWA Solution



Blockchain-based asset technology, giving you the ability to **create tokens for virtually any asset class**, including currencies, securities and RWA.

- Unlock the value of illiquid assets
- Tokenize commodities, real estate, and private company shares
- Create new opportunities to raise capital and trade investments
- Works best with multiple issuances and in tandem with APEX Digital Asset Exchange solution





**AlphaPoint Labs
Consulting**

CONSULTING

Expert **advisory, development, and implementation** for digital asset integration.



Advisory and Implementation

Consulting Services	Chart a strategy for your org
Digital Asset Strategy	Tailored to your goals & needs
Blockchain Integration	Unlock new revenue streams
Asset Digitization	Tokenization of RWA
Business Operations	Security, customer service & AI
Exchange Integration	Spot, brokerage, OTC / P2P
Decentralized Protocols	Future proof your techstack
Policy & Regulation	Frameworks supporting crypto



Development

Product Management & Business Analytics
DevOps & TechOps
Project & Delivery Management
Web & Mobile Consulting
Financial Software Development
Financial Systems Maintenance & Support
Trade Surveillance and Monitoring Systems
QA & Test Automation



AlphaPoint Clients Case Studies

Challenge

Establish a scalable, secure Bitcoin ecosystem for national use in El Salvador, built on infrastructure capable of supporting millions of users with high transaction volumes and rapid onboarding needs

Solution

Chivo makes history as first national Bitcoin wallet, capable of handling over 15k TPS using Lightning Network and providing tailored applications for individuals, merchants, and point of sale



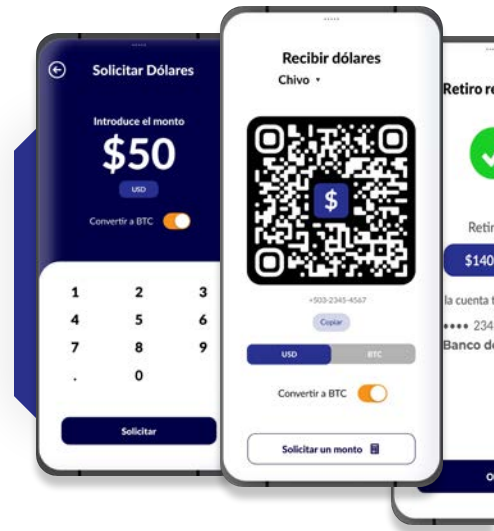
Connects with El Salvador's banking system directly to offer deposit and withdrawal of dollars



Salvadorans benefit from zero free remittance payments on Chivo



Micro-transactions make using crypto for common everyday purchases, like buying a cup of coffee, feasible



Key Takeaways

- Scalability is critical to Chivo's sustained growth, with millions of Salvadorans using the wallet for essential transactions
- Ushered in a new era of global financial inclusion for a country where 70% of the population was previously unbanked
- Renewed crypto-related foreign investment contributing nearly \$755 million USD to the tourism sector in Chivo's first year alone

Challenge

Wenia needed scalable, reliable infrastructure to integrate fiat and cryptocurrency trading, supporting high transaction volumes and seamless fiat on/off-ramp capabilities for Colombia Pesos

Solution

Wenia's platform efficiently handles up to 10k TPS, enabling real-time fiat-to-crypto conversions, and delivering a streamlined experience for users trading and transacting in digital assets and COPW, a Colombia Peso stablecoin



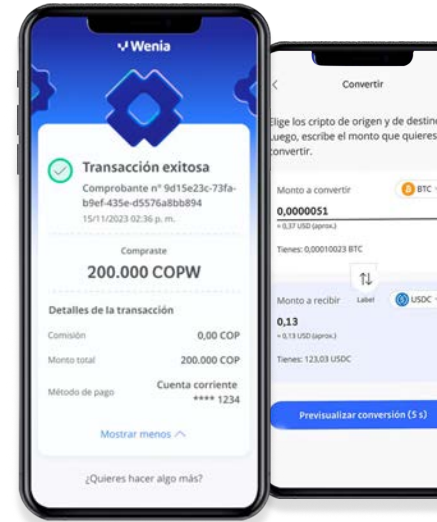
Integrates with existing financial services within the Bancolombia Group system



Regulated with Class F license granted by the Bermuda Monetary Authority (BMA)



Scalable to meet Wenia's goal of onboarding more than 60,000 users in its first year



Key Takeaways

- Users can buy, convert, send, receive and sell COPW (Colombian Peso Stablecoin) to Bitcoin, Ether, MATIC, and USDC
- Allows customers to seamlessly on-and-off-ramp from these crypto assets into fiat within the Bancolombia Group ecosystem
- Additional operational transparency from partnerships with Fireblocks and Chainlink's Proof of Reserve (PoR) protocol

Challenge

Bitazza wanted to quickly and securely offer cryptocurrency and digital asset tokens to its brokerage customers

Solution

With AlphaPoint, Bitazza gained a competitive advantage by offering customer access to new liquidity pools and an international market



Advanced risk control optimized for institutional, professional and consumer facing trading



Access to deep liquidity pool with leading exchanges around the world



Concentrate on company's new initiatives – launch of BTZ



Key Takeaways

- Easy and speedy deposit, withdrawal, and conversions between local fiat – crypto – fiat online and mobile app
- Solving for liquidity in an industry with fragmented liquidity and lack of credit facilities
- Brokerage solution can pull liquidity to the exchange for a trade and allow people to buy and sell internationally

Challenge

NDAX wanted to be an innovator in the Canadian Cryptocurrency Industry

Solution

NDAX chose AlphaPoint to launch its full service digital asset trading platform and quickly became one of the country's top exchanges



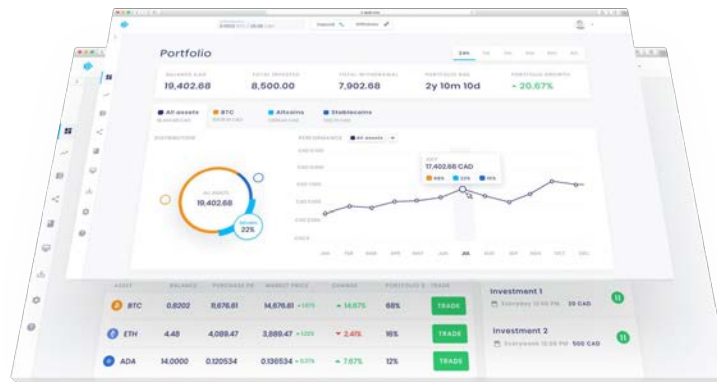
World class crypto trading platform experience



Secure digital asset storage, multiple funding methods, and same-day settlements



Security adherence to Canada's highest security standards



Key Takeaways

- Offers largest basket of CAD to crypto pairs available to Canadian users
- Only Canadian exchange to offer DOGE/CAD, prompting exponential growth in 2021
- Utilizes AlphaPoint's APEX and Remarketer products to offer users stable CAD crypto liquidity
- Free deposits from Canadian bank accounts and ~0.2% trading fees for BTC, ETH and most coin offerings

Challenge

Banexcoin engaged AlphaPoint to build blockchain, open finance, and decentralized finance marketplace in the undeveloped region of Peru

Solution

AlphaPoint recognized the unfulfilled need in Latin America for a cryptocurrency marketplace and provided an operating framework for Banexcoin platform



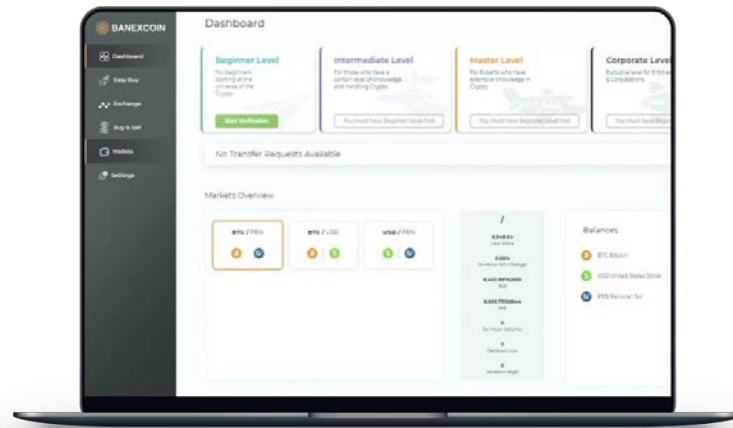
Secure & transparent transactions



Transfer easily and safely



Intuitive exchange interface with access to 24/7 technical support



Key Takeaways

- Banexcoin is powered by AlphaPoint's white-label exchange software
- Offers an operating framework that safeguards client information
- Allows for a fully customizable front end, which Banexcoin designed to coincide with their brand identity

Challenge

Bitvo engaged AlphaPoint to start a cryptocurrency exchange with a focus on regulatory compliance, operational transparency, and internal accountability

Solution

AlphaPoint allowed Bitvo to focus on their day to day operations and differentiate themselves by making transacting in cryptocurrencies easier than anyone else



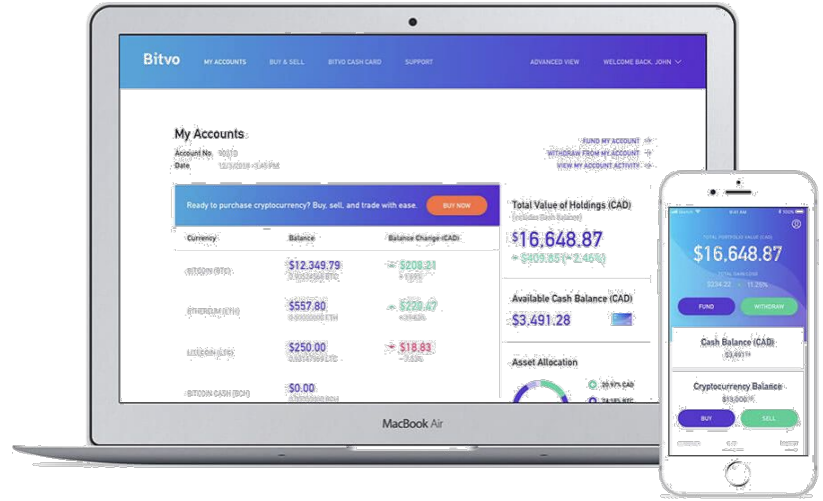
Move money between accounts seamlessly with quick & easy funding and withdrawals



Provide superior client support in any way client wants to communicate



Utilizes a proprietary cold storage solution in order to keep cryptocurrencies safe and secure



Key Takeaways

- Bitvo is powered by AlphaPoint's white-label exchange software
- Provides clients with the convenience of instant account registration and same day processing
- Access to live client support 24 hours a day, seven days a week

Challenge

Elevated Returns engaged AlphaPoint to assist in the creation of a secondary market to trade tokenized real estate and other assets

Solution

AlphaPoint allowed Elevated Returns to uniquely position themselves in Thailand where they successfully secured a primary ICO portal license, a digital asset management license, and a secondary market license



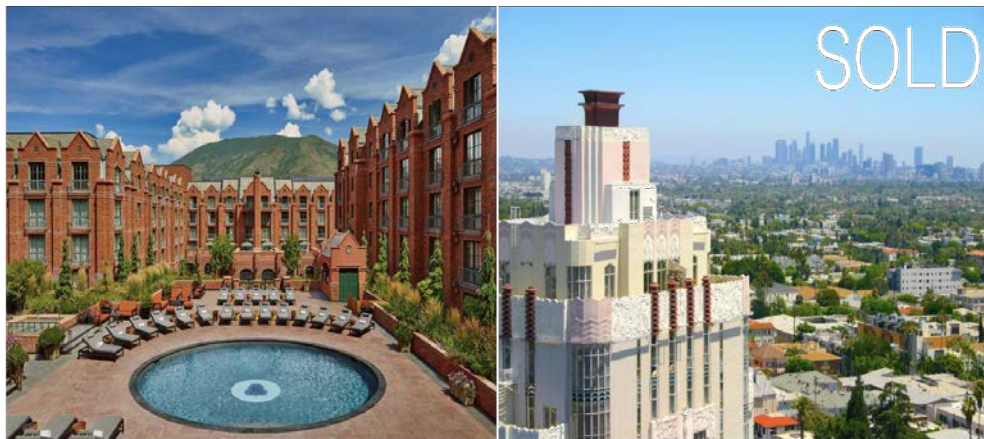
Trade digital assets in a regulatory compliant fashion



Successfully structure, implement, and execute the tokenization of a trophy asset



Focus on identifying and acquiring assets with the potential for tokenization



Key Takeaways

- Unlock additional liquidity from the \$217 trillion global real estate sector through fractionalized ownership
- Establish a replicable roadmap for tokenizing real estate in other national jurisdictions
- Result in elevated returns using three-pronged infrastructure in Thailand and stress-tested through high volume use

Challenge

Coinext engaged AlphaPoint to enter the new financial world in Brazil with a focus on offering superior technology, excellent platform capabilities and exceptional service experience

Solution

AlphaPoint allowed Coinext to scale quickly from handling the 8th-9th largest portion of Brazilian market share, to consistently ranking 2nd or 3rd nationally



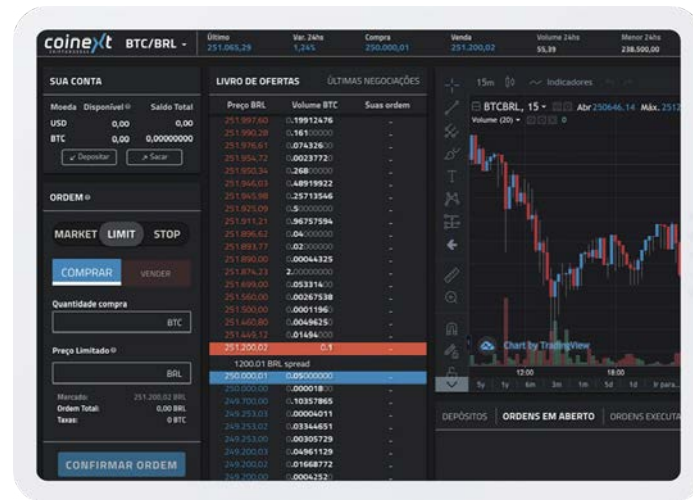
Buy Bitcoin fractions or any cryptocurrency starting small and sell whenever clients want



Protect wallet and assets in custody with the most advanced cybersecurity practices



Ask questions and count on platform's service to help client invest with maximum confidence



Key Takeaways

- Coinext is powered by AlphaPoint's white label exchange software
- AlphaPoint's technology helped source liquidity worldwide
- Resulted in being identified as the '2018 Exchange With Most New Market Share' in a prominent market analysis report

Challenge

CME Group engaged AlphaPoint to transform the global perspective on buying, holding, and trading spot gold in a faster, cost-effective manner

Solution

AlphaPoint allowed CME Group to launch a digital asset trading platform operating year-round and offering ownership of the underlying gold with the option of conversion to physical gold



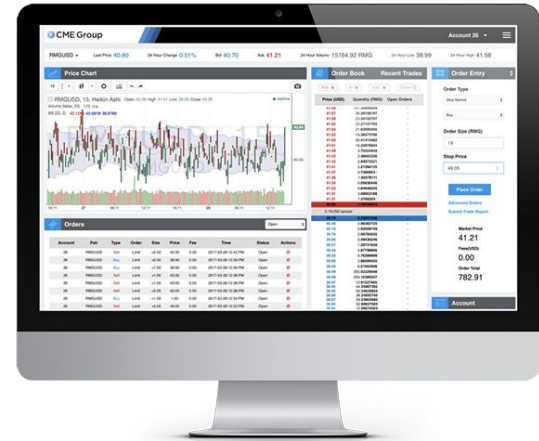
Combine best-in-class mint, futures trading platform, and technology



Offer price discovery and liquidity



Shift from over-the-counter contracts to innovative trading platform



Key Takeaways

- AlphaPoint tailored their RMG digital asset trading platform to meet the needs of the partnership with TRM and CME Group
- Resulted in The Royal Mint issuing RMG as a digital record of ownership for gold stored on-site
- Initial amount of RMG at launch pegged at up to \$1 billion worth of gold

Thank you.